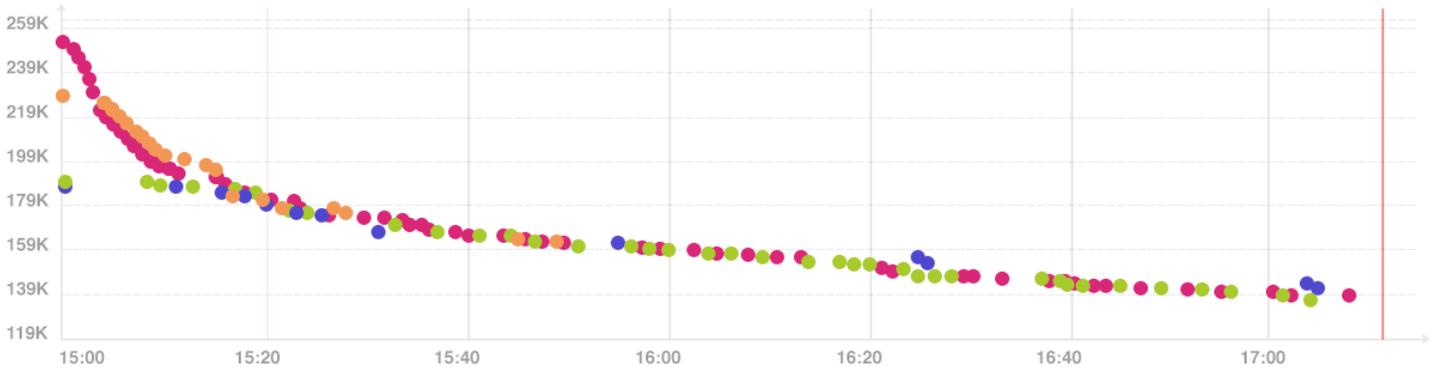


E-Sourcing



A fully assisted, on-demand buying and negotiation solution that brings high-end technology and human expertise together.

Intengo e-sourcing platform guarantees you to immediately realize significant cost of goods savings and work flow efficiencies by empowering advanced online negotiation tools and professional services. From goals and needs analysis to conducting e-auction & contract management; we will provide guidance and professional services in all phases of your procurement cycle so you can easily have the benefits without going through the hassles.

What will e-sourcing help you to achieve?



Save costs with e-sourcing

With our e-sourcing solutions you can systematically increase competition among suppliers and drive costs down without compromising quality or service level. With these savings high pressure on your pricing margins will reduce.



Save time with e-sourcing

The procurement process can be cumbersome and drawn out when executed traditionally. Conventional negotiations either take weeks, even months to achieve desired savings or are cut by deadlines and potential savings are lost.



Increase transparency in procurements

Whether you share all the bids in detail or just share their rankings, your suppliers will know that they are competing in an ethical and equal opportunity platform. The most transparent platform are waiting for you with Intengo.



Track suppliers in multi dimensions

You can compare suppliers not only with price; factors such as delivery, quality, performance and financial competence are available. Enhance your supplier relationships by giving more information about your decision making criteria.



Extend your potential supplier base

With Intengo's comprehensive and ever expanding supplier database, you can reach valuable supplier information. You can simply scout suppliers; qualify them for your sourcing event and increase the competition even further.



No up-front investment

Intengo's fully-assisted, web-based, on-demand e-sourcing solution requires no investment in infrastructure, technology, dedicated resources or process start-up. Just lay back and watch the competition.

“TAV Airports' corporate culture demands following technological developments and innovative solutions closely. We initiated a transparent system with e-Sourcing that is fully auditable. During our purchasing process the competitive environment lowers the costs and increases the efficiencies.”

Ümit Kazak

TAV AIRPORTS - Logistics and Agreements Director



Intengo. Your problems. Our solutions.

Please visit www.intengo.com for more information.